

Agenzia Immobiliare
Business
"Valore alle Persone"



At Business we pride ourselves in having a diverse and highly qualified team that provides our clients with a comprehensive range of real estate services underpinned by:

OUR EXPERTISE AND PROFESSIONALISM

OUR EMPATHY AND RELIABILITY

OUR EXPERIENCE AND ONGOING TRAINING

OUR PASSION AND DEDICATION

OUR SERVICES

RESIDENTIAL AND COMMERCIAL PROPERTY SALES:

we are with you throughout the entire journey, offering a 360-degree service.

COMMS AND MARKETING:

we highlight your property through targeted marketing strategies using a variety of communication channels, thereby maximizing its advertising reach.

CLIENT PRE-QUALIFICATION:

meticulous vetting of potential buyers and reliable tenants.

HOME STAGING AND PHOTO SERVICES:

your property will be showcased utilizing sustainable temporary props and furnishing and professional photo shoots.

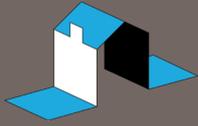
TAYLORED REAL ESTATE CONSULTATION AND VALUATION:

our knowledge of the local real estate market, combined with our research tools, allows us to provide a correct valuation and maximize your property's potential.

PARTNERSHIPS:

we have built a partnership network with PROFESSIONALS (architects, engineers, surveyors, banks) and relevant AUTHORITIES (Municipalities, Income Revenue Agencies, Land Registries) to assist you with:

- mortgaging and financing,
- assessments and building compliance,
- design and renovation projects,
- compliance with legislation and deeds registration.



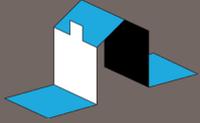
EXCLUSIVE AGREEMENT - PROPERTIES FOR SALE

With an exclusive mandate, we partner with you towards the same goal: **selling your property at the best price and in the shortest time possible.**

In addition to our established network of contacts developed over years of activity, we implement value propositions and marketing strategies, giving your property MAXIMUM exposure to capture the largest share of potential buyers in the market.

Specifically, we take ownership of the following:

- **property inspections,**
- collection and accurate assessment of **documentation,**
- **real estate valuations,**
- technical inspections for building compliance,
- **home staging, photography service, post-production videos,**
- **advertising and marketing campaigns,**
- **listings** on our **website,** real estate **portals,** and **social** media with daily monitoring of results,
- **client pre-qualification,**
- **property visits** and reporting back to the owners,
- submission of **purchase proposal/contracts** exchange,
- **dealings with banks** if mortgaging is required,
- drafting of detailed **preliminary sales contracts,**
- assistance with and facilitation of solicitors/conveyancing duties.



RESIDENTIAL TENANCY AGREEMENTS

We take care of the complete management of rental properties on behalf of OWNERS.

If you are a property owner, you can entrust us to manage all aspects of your residential rental property and specifically:

- we assist you with the paperwork related to the rental of your property and assess the **right rental price**,
- we arrange **photos, videos, and floor plans for publication** on portals and social media,
- we carefully **screen prospective tenants for your property**,
- we **draft and sign the lease agreement on your behalf** and manage the end of lease process,
- we handle all **admin processes** related to the agreement,
- we provide your accountant with the information required for your income **tax statements**,
- we manage both property maintenance and end-of-lease inspections,
- we administer and manage all **strata costs** on your behalf,
- **we manage rental payments in line with payment schedules**,
- we will attend to tenants' needs, any time.